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## **Business Growth Fund: Distributional analysis on the assessable market**

The distributional analysis has been prepared using ATO tax return data from companies, individuals, partnerships and trusts and identifies businesses that meet the following criteria in 2015-16:

- Headquartered in Australia (based on ultimate holding company country code);
- Turnover between \$2-\$100 million; and
- Do not belong in ESG (Economic, Social and Governance)-risk related sectors i.e. do not report the following ANZSIC subdivision codes or Business Industry codes (source:[http://www.ausstats.abs.gov.au/ausstats/subscriber.nsf/0/19C21C5659BCAE73CA2574C8001474E4/\\$File/12920\\_2006.pdf](http://www.ausstats.abs.gov.au/ausstats/subscriber.nsf/0/19C21C5659BCAE73CA2574C8001474E4/$File/12920_2006.pdf)):
  - 62, 63 and 64 Finance and Insurance Services
  - 42793 Adult sex shop operation
  - 95340 Escort services
  - 76 Defence
  - 12200 Cigarette and Tobacco Product Manufacturing
  - 36062 Tobacco Product Wholesaling, Pipe tobacco wholesaling, Tobacco products wholesaling (except leaf tobacco)
  - 92 Gambling
  - 91210, 91291, 91292, 91299 Horse and dog racing activities
  - 95400 Religious organisation operation, Religious shrine operation, Religious temple operation
  - 91129 Sport and Physical Recreation Clubs n.e.c.
  - 91140 Sports and Physical Recreation Administrative Service.

The analysis also looks into two criteria in *addition* to the ones above:

- Three years of revenue growth from 2013-14 to 2015-16 (positive revenue in each year and two consecutive years of growth); and
- Do not report the following ANZSIC subdivision codes or Business Industry codes:
  - 67200 Real Estate Services
  - 06, 07, 08, 09, 10 Mining.

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Businesses operating in ESG-risk related sectors are excluded from the analysis based on ANZSIC codes which creates some uncertainty:

1. ANZSIC codes are self-reported in tax returns which may lead to some businesses incorrectly reporting.
2. Businesses undertaking multiple activities will only report based on the predominate activity so there may be some businesses still operating in ESG-risk related sectors (but not predominately).
3. There are some ANZSIC codes that include ESG-risk related activities but not in isolation. Therefore businesses undertaking these activities cannot be determined based on ANZSIC codes and remain in the analysis. For example the definition for ANZSIC code 42799 includes religious goods - retailing alongside other store based retailing. The businesses that report this code and engage in religious goods retailing cannot be determined.

### Industry breakdown

Industry breakdown is based on ANZSIC codes and the same caveats apply as mentioned above.

Division	Count		Count excluding real estate services and mining	
	With growth condition	Without growth condition	With growth condition	Without growth condition
A Agriculture Forestry and Fishing	2,835	6,835	2,835	6,835
B Mining	255	855	0	0
C Manufacturing	5,050	11,445	5,050	11,445
D Electricity, Gas Water and Waste Services	320	720	320	720
E Construction	7,725	20,380	7,725	20,380
F Wholesale Trade	5,575	12,575	5,575	12,575
G Retail trade	7,600	18,690	7,600	18,690
H Accommodation and Food Services	2,765	6,085	2,765	6,085
I Transport, Postal and Warehousing	1,850	4,690	1,850	4,690
J Information Media and Telecommunications	500	1,145	500	1,145
K Financial and Insurance Services	0	0	0	0
L Rental, Hiring and Real Estate Services	2180	5,155	1,210	3,115
M Professional, Scientific and Technical Services	5,215	11,710	5,215	11,710
N Administrative and Support Services	1,710	3,770	1,710	3,770
O Public Administration and Safety	255	580	255	580
P Education and Training	400	775	400	775
Q Health Care and Social Assistance	2,255	4,355	2,255	4,355
R Arts and Recreation	225	555	225	555
S Other Services	1,210	2,645	1,210	2,645
Unknown	145	490	145	490
<b>Total</b>	<b>48,070</b>	<b>113,455</b>	<b>46,845</b>	<b>110,560</b>

All business counts are rounded to the nearest 5.

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### State breakdown

Postcodes are based on the business address of the *main* business.

State/territory	Count		Count excluding real estate services and mining	
	With growth condition	Without growth condition	With growth condition	Without growth condition
ACT	710	1,655	680	1,610
NSW	17,440	37,910	17,000	37,000
NT	235	770	230	750
QLD	8,635	21,070	8,410	20,475
SA	2,805	7,315	2,750	7,190
TAS	825	1,790	805	1,750
VIC	13,400	30,300	13,055	29,615
WA	4,005	12,590	3,900	12,115
Unknown	15	55	15	55
<b>Total</b>	<b>48,070</b>	<b>113,455</b>	<b>46,845</b>	<b>110,560</b>

All business counts are rounded to the nearest 5.

### Entity type breakdown

Entity Type	Count		Count excluding real estate services and mining	
	With growth condition	Without growth condition	With growth condition	Without growth condition
Company	32,055	73,950	31,235	72,000
Individual	955	2,595	945	2,580
Partnership	3,100	8,535	3,045	8,400
Trust	11,960	28,375	11,620	27,580
<b>Total</b>	<b>48,070</b>	<b>113,455</b>	<b>46,845</b>	<b>110,560</b>

All business counts are rounded to the nearest 5.

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